

European Association of the Machine Tool Industries

where manufacturing begins

# **CECIMO Statistical Toolbox**

July 2010 Edition

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NB: only the highlighted indicators are available in this edition of the toolbox

# **EXECUTIVE SUMMARY – CECIMO STATISTICAL TOOL BOX – JULY 2010**

After some signs of relief on the financial markets in May 2010 following the EU package aimed at supporting the sovereign debt of some European countries, investors seemed less confident in June. A recent Bloomberg survey of global investors has found that less than a quarter of respondents think that the region's €750bn support package will prevent the monetary union's break up or a member nation's default. Yet business confidence is a key indicator in cyclical industrial sectors such as machine tools.

Production statistics for April 2010 show that industrial production continued to rise almost everywhere. With 18% over the same period last year, the Indian industrial output was even stronger than forecasted. In the Eurozone, a growing industrial production of intermediate and investment goods did, in fact, offset the decreasing production of consumer goods over the previous month.

Liquidity is scarce, and companies continue to face credit crunch. The European central bank buys some assets (such as sovereign debt) in order to give some liquidity to the market. Building up the necessary European recovery during a period of decreasing monetary mass may become a real challenge.

The dilemma of debt versus growth was key during the Toronto G20 meeting on 26<sup>th</sup> and 27<sup>th</sup> June. Although financial markets reacted positively to the Chinese sign of flexibility as regards the Yuan value, markets are still concerned by the lack of perspectives for growth in the medium term in the developed economies, which may explain the recent volatility of markets.

Volatility, lack of liquidity, easing of confidence and concerns about the sustainable recovery in Europe and in the US over the end of 2010 is also what was observed in the different indicators of the tool box in June 2010.

# 1.1. Machine Tool Orders

Final data confirmed the trend observed with the preliminary results last month. The upturn observed in machine tool orders in CECIMO countries in the last quarter of 2009 was confirmed in the first quarter of 2010, at least for foreign and total orders. This shows the evidence of an export-led recovery (and notably exports to the emerging economies).

### **1.2. Peter Meier's Forecast**

Final data confirmed the trend observed with the preliminary results last month. The business confidence indicator reached a level of 100.6 in May 2010. That means for the first time since mid 2008 production is just about to expand. Comparing the two curves we see, that the usual time lag of about 6 months for machine tools was also maintained during the crisis of 2009.

The development of machine tool orders was ahead of expectations in the first quarter of 2010. This effect can also be observed in other various machinery branches. It looks like after a negative overshooting in 2009 there is a positive overshooting going on now. There is a danger that this will lead to a <u>next turning point by the end of 2010</u>. Forerunning branches like semiconductor production equipment may already be close to this turning point. The next few months will show whether we really will have to consider this scenario.

# 2.1. GDP

The GDP grew by 1.3% in the EU 27 in the first quarter of 2010. Year on year, this is a 2.6% growth. Turnaround in GDP occurred in the second quarter of 2009. It took 3 quarters for machine tool orders to turn around following GDP (on a 12-month rolling basis)

### 2.2. Interest rates – EURIBOR

Even though the Euribor interbank 3-month rate increased by 3% in the second quarter of 2010 in comparison with the previous quarter, it remains at its lowest level since the beginning of the historical series in 1999, and decreased by 48% over the same period last year. The European Central Bank announced in June 2010 that interest rates are expected to remain on hold until at least 2011, as a result of uneven growth and low inflation in the European. Despite the low interest rates, the recovery is still hampered by a depressed money supply in Europe.

### 2.3. New Orders in Capital Goods

New orders of capital goods increased by 2% in April 2010 in comparison with March 2010. On a yearly basis, this is a 13% increase. Given the 84% correlation observed between 12-month rolling capital orders and 12-month rolling MT orders since 1998, our forecasts for MT orders are so far optimistic as regards the second quarter of 2010.

## 2.4. Industrial Production in Manufacturing

The April 2010 data for industrial production in the Eurozone shows a 2.4% increase compared with the quarterly average of the first quarter of 2010. However, Eurostat points out that the situation differs strongly from country to country. All in all, this is a 7% increase year on year (with a 8% annual drop, the 12-month rolling basis has still not turned around)

# 2.5. Gross Fixed Capital Formation (GFCF)

The Gross Fixed Capital Formation has not turned around yet. Although investment in capital goods has already experienced a rebound. Investments from the public sector and from households (also included in GFCF) have slowed down the recovery of the aggregated indicator.

# 2.7. Bank Lending Survey

The net demand for company loans decreased in the second quarter of 2010 (based on the April bank lending survey) after a continuous growth since the beginning of 2009. Given the 86% correlation observed with this indicator + 6 months, this may be a warning for the trend in Machine Tool orders at the end of 2010. There may be a risk that the current depressed monetary supply and the global financial instability's impact the recovery in the machine tool sector).

### 3.1. Business Confidence in Europe

The OECD business confidence indicator experienced a slight decrease in May 2010 in comparison with April (from 101.1 to 100.6), possibly due to concerns following the Greece crisis and to the emergency plan decided by the EU at the beginning of May.

# 3.2. PMI Index

Almost all countries experienced an easing in their PMI in June 2010. The "new export orders" were generally the sub-index that slowed most, yet remaining above the 50 level. Output is still growing solidly as a consequence of the rise in orders in the last months (with a peak in April 2010).

The pace of recovery is therefore easing, and may be linked to the first signs of the overheating of the Chinese economy together with the social riots that took place last month. The latter may have generated some concerns on the sustainability and the pace of the Chinese growth. Whereas American and Asian PMI experienced a clear decrease in June 2010, European indexes remained flat, with the growth in output offsetting the easing in new orders.

# 4. MT-IX

The June MT-IX saw a 16% increase over that of May, which is a 59% rise on a 12-month basis. Although this is a satisfactory result following a disappointing May index, this is also the confirmation of the current general volatility on the Stock markets, and especially for companies in cyclical sectors like the machine tool industry. The uncertainties regarding currencies and public debts have an impact on growth forecasts and business confidence, which are both strongly correlated with machine tool orders. The 12-month rolling index, which smoothes the volatility effect, shows a slow but steady upturn trend since the third quarter of 2009.

## 5. CECIMO External trade of machine tools in Q1 2010

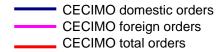
After a good end of 2009 for CECIMO exports and an increase of its global market share, the first quarter of 2010 was disappointing with a 27% decrease over the same period last year. In the same period, Japan increased its exports by 6%, confirming the upturn since the third quarter of 2009.

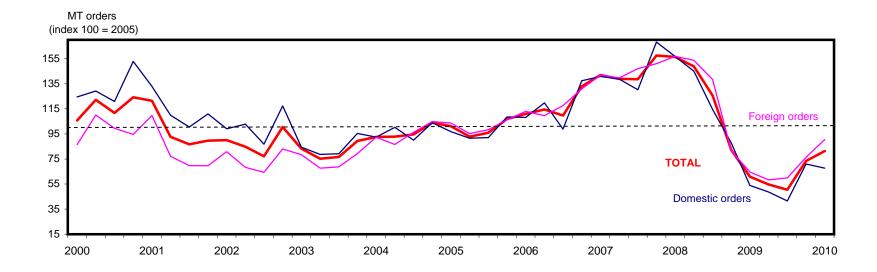
- ✓ Russia surpassed the USA as the second largest client country of CECIMO in the first quarter of 2010.
- ✓ Strong rise of CECIMO exports towards the Middle East countries
- ✓ 64% of CECIMO sales outside of CECIMO countries in Q1 2010 (56% in the first quarter of 2009)

# 1.1 Orders per Country

		non adj. O	rders						
	тот	AL New ord	ers	Don	nestic orde	rs	Foi	reign order	s
	Index (100= 2005)	Q1 2010/ Q4 2009	Q1 2010/ Q1 2009	Index (100= 2005)	Q1 2010/ Q4 2009	Q1 2010/ Q1 2009	Index (100= 2005)	Q1 2010/ Q4 2009	Q1 2010/ Q1 2009
CECIMO	81	11%	33%	68	-5%	25%	90	19%	40%
South Korea	124	16%	122%	120	24%	202%	132	6%	53%
Taiwan	88	57%	13%	62	11%	9%	95	70%	14%
Japan <sup>(1)</sup>	57	27%	224%	29	12%	116%	92	33%	301%
USA	69	-3%	32%	64	-3%	36%	85	-4%	23%

<sup>(1)</sup> only metal cutting

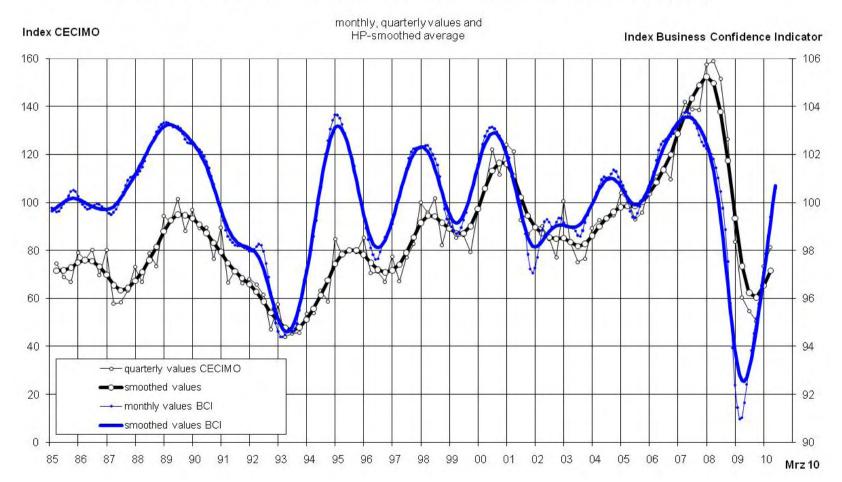




# 1.2 Peter Meier's Forecast

# **USP**.Consulting

Peter Meier dipl.Ing. ETH



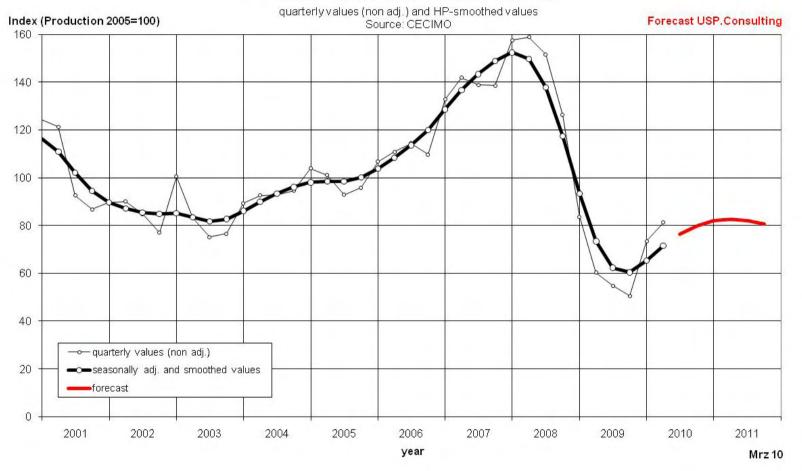
# New Orders CECIMO 8 (total) and Business Confidence Indicator (Europe)

22.6.10

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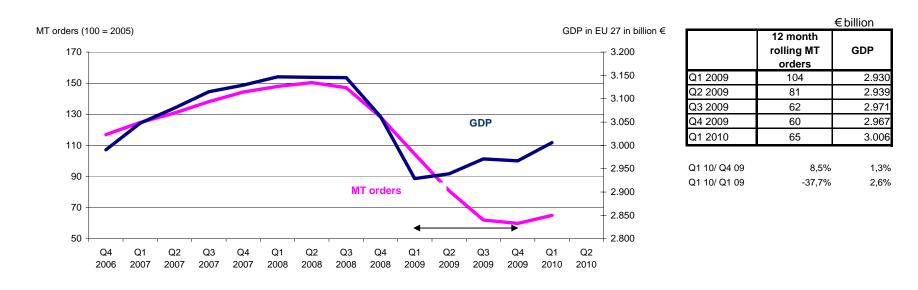


# Forecast New Orders CECIMO 8 (total)

22.6.10

2.1 GDP

The GDP in the EU 27 grew by 1.3% in the first quarter of 2010. Year on year, this is a 2.6% growth. Turnaround in GDP occurred in the second quarter of 2009. It took 3 quarters for machine tool orders to turn around following GDP (on a 12-month rolling basis)



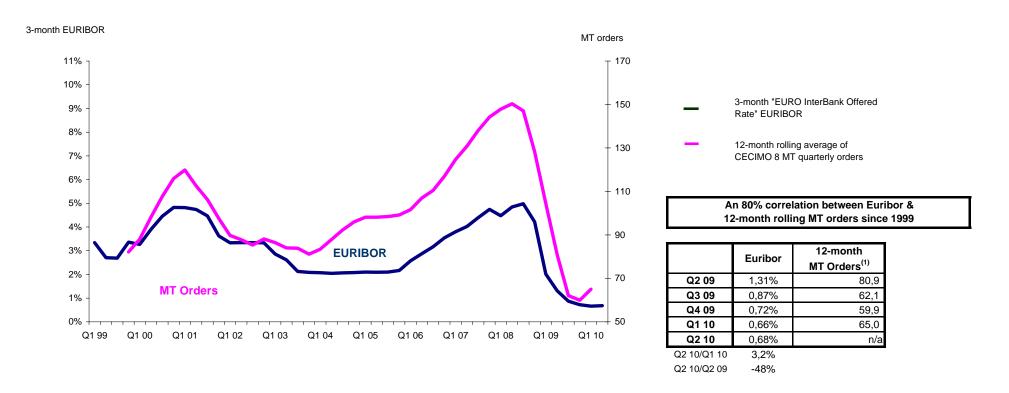
#### There has been a 84% correlation between quarterly GDP and 12-month rolling MT orders since 2006

note:

GDP measures the production that takes place within the country's borders (here the EU 27) and is a sum of Consumption (C), Investment (I), Government Spending (G) and Net Exports (X - M). The composition of the 2008 European GDP is: 71% services, 27% industry, 2% agriculture Source data: Eurostat

### 2.2 Interest Rates - Euribor

Even though the Euribor interbank 3-month rate increased by 3% in the second quarter of 2010 in comparison with the previous quarter, it remains at its lowest level since the beginning of the historical series in 1999, and decreased by 48% over the same period last year. The European Central Bank announced in June 2010 that interest rates are expected to remain on hold until at least 2011, as a result of uneven growth and low inflation in the Eurozone. Despite the low interest rates, the recovery is still hampered by a depressed money supply in Europe.



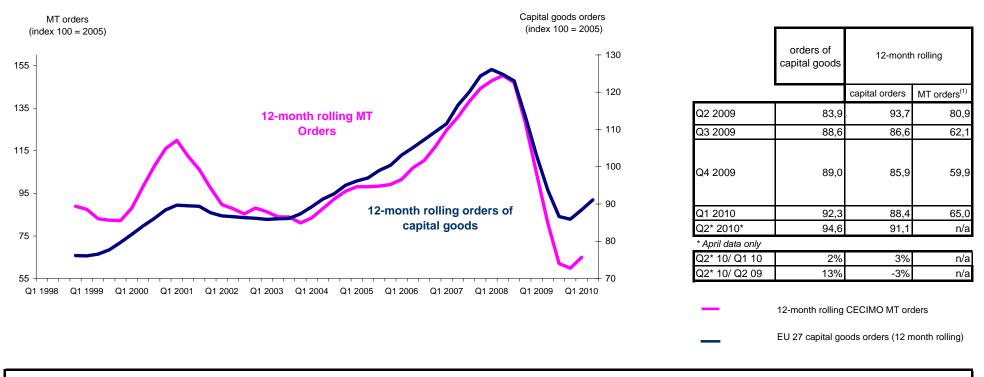
From January 1999, the euro area rate is the 3-month "EURO InterBank Offered Rate" EURIBOR rate at which euro InterBank term deposits are offered by one prime bank to another prime bank. The quarterly 3-month EURIBOR (on the graph) is the arithmetic average of the 3 monthly values of the rate (on the 15th each month) or of the last month or 2 months for the ongoing quarters

Interest rates affect the economy by influencing stock and bond interest rates, consumer and business spending, inflation, and recessions. However, it is important to understand that there is generally **12-month** time-lag in the economy, meaning that it will take at least 12 months for the effects of any increase or decrease in interest rates to be felt.

Source Data: European Central Bank (monetary ggregates)

NOTE: UK data prior to 2004 is based on a previous statistical classification

Orders of capital goods increased by 2% in April 2010 over March 2010. On a yearly basis, this is a 13% increase. Given the 84% observed correlation between 12-month rolling capital orders and 12-month rolling MT orders since 1998, our forecasts for MT orders are so far optimistic as regards the second quarter of 2010.

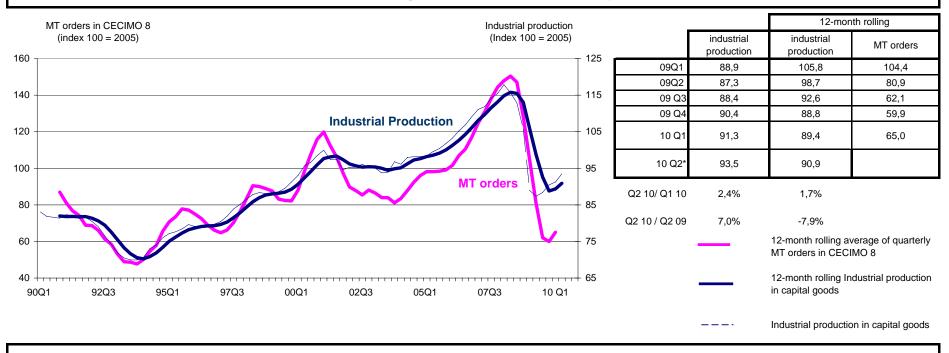


An 84% correlation between 12-month rolling orders of capital goods and 12-month rolling orders of Machine Tools since 1998

source: Eurostat + national associations

note: UK MT data prior to 2004 is based on the former statistical classification of poducts

The April 2010 data for industrial production in the Eurozone shows a 2.4% increase compared with the quarterly average of the first quarter of 2010. However, Eurostat points out that the situation differs strongly from country to country. All in all, this is a 7% increase year on year (with a 8% annual drop, the 12month rolling basis has still not turned around)

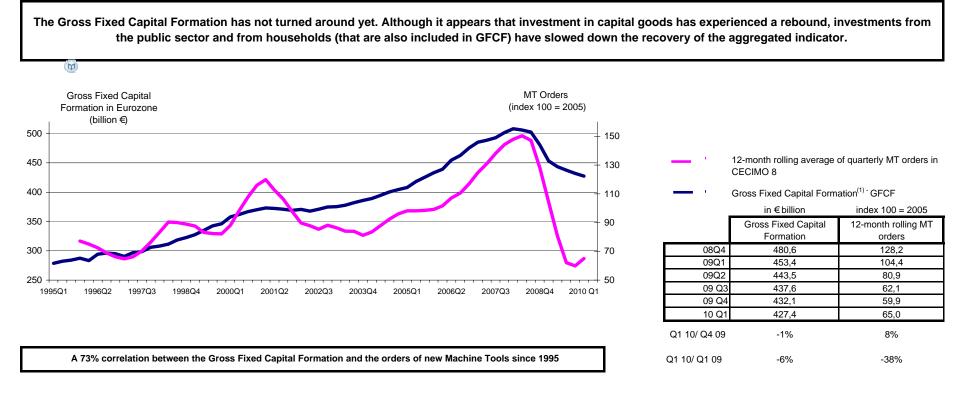


A 91% correlation between industrial production in capital goods and MT orders (12-month rolling basis) since 1990

source Eurostat short term statistics

Industrial production of capital goods (seasonally adjusted) in the Eurozone

note : UK M.T data prior to 2004 is based on the former statistical classification for products



<sup>(1)</sup> product acquisitions, less disposals, of fixed assets in Eurozone

CECIMO 8 = Germany, Italy, Switzerland, Spain, France, UK, Czech Republic, Austria

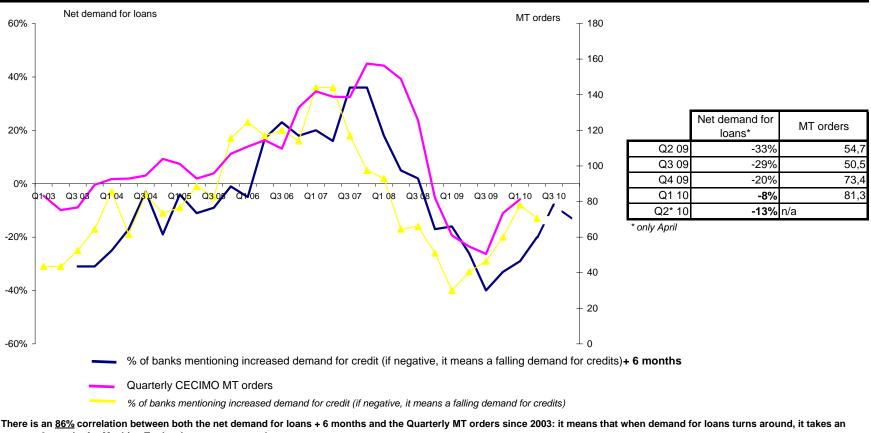
Fluctuations in this indicator are often considered to show something about future business activity and the pattern of economic growth. GFCF is a component of the expenditure on GDP.

NB: it does not take the second-hand market into account

note: UK MT data prior to 2004 is based on a former statistical classification

# 2.7 Bank Lending Survey

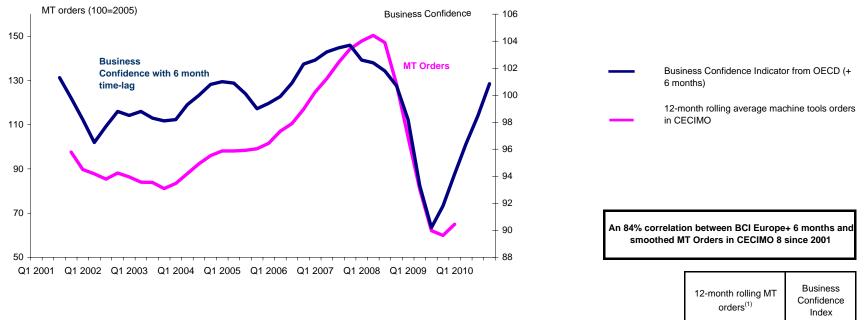
The net demand for company loans decreased in the second quarter of 2010 (based on the April bank lending survey) after a continuous growth since the beginning of 2009. Given the 86% correlation observed with this indicator + 6 months, this may be a warning for the trend in Machine Tool orders at the end of 2010. There may be a risk that the current depressed monetary supply and the global financial instability impact the recovery in the machine tool sector



average 6 months for Machine Tool orders to turn around

source: European Central Bank

The OECD business confidence indicator experienced a slight decrease in May 2010 in comparison with April (from 101.1 to 100.6), possibly due to the concerns following the Greece crisis and to the emergency plan decided by the EU at the beginning of May.



NB: Business confidence from OECD is a monthly data: arithmetic average has been calculated in order to obtain the quarterly figure CECIMO 8 = Germany, Italy, Switzerland, Spain, France, UK, Czech Republic, Austria note: UK MT data prior to 2004 is based on a former statistical classification for products

	12-month rolling MT orders <sup>(1)</sup>	Business Confidence Index
Q1 2009	104,4	90,2
Q2 2009	80,9	91,8
Q3 2009	62,1	94,2
Q4 2009	59,9	96,4
Q1 2010	65,0	98,5
Q2 2010*		100,9

#### \*only April and May 2010

Business confidence shows a long-term trend in industrial production (with a 6-month time-lag). An increase over 100 means expansion ; a decrease above 100 means a downturn; an increase below 100 is a downturn and a decrease below 100 is a slowdown

source: OECD website http://stats.oecd.org/wbos/Index.aspx?queryname=299&querytype=view

Almost all countries experienced an easing in their PMI in June 2010. The "new export orders" was generally the sub-index that slowed, yet remaining above the 50 level. Output is growing solidly as a consequence of the rise in orders in the last months (with a peak in April 2010)

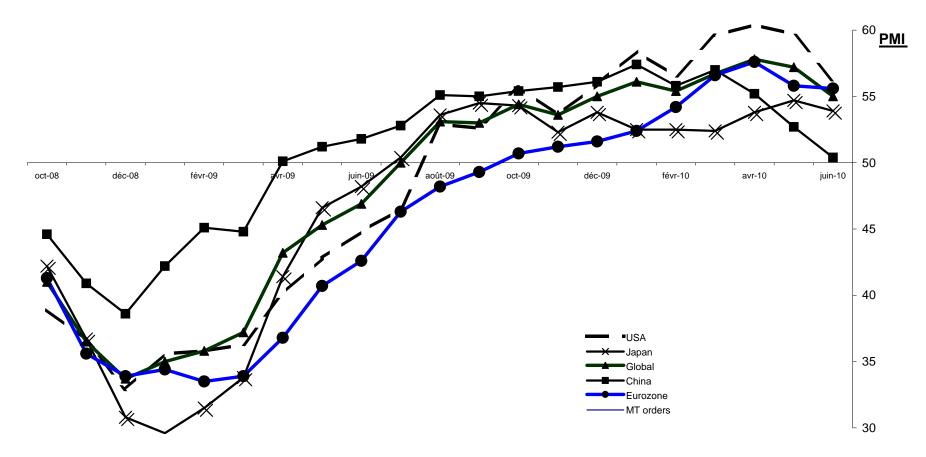
	Oct 08	Nov 08	Dec 08	Jan 09	Feb 09	Mar 09	Apr 09	May 09	Jun 09	Jul 09	Aug 09	Sept 09	Oct 09	Nov 09	Dec 09	Jan 10	Feb 10	Mar 10	Apr 10	May 10	Jun 10	Comments
Global	41	36,5	33,7	35	35,8	37,2	43,2	45,3	46,9	50	53,1	53	54,4	53,6	55	56,1	55,4	56,7	57,8	57,2	55	Pace of recovery eased in June as growth of new orders and output slowed
China	44,6	40,9	38,6	42,2	45,1	44,8	50,1	51,2	51,8	52,8	55,1	55	55,4	55,7	56,1	57,4	55,8	57	55,2	52,7	50,4	Slight declines in output, new orders and new exports Modest employment growth Output prices fell for the first time in twelve months.
India	52,2	45,8	44,4	46,7	47	49,5	53,3	55,7	55,3	55,3	53,2	55	54,5	53	55,6	57,6	58,5	57,8	57,2	59	57,3	Output and total new orders increased considerably, but at slightly weaker rates. New export business rose at accelerated pace. Employment stagnated
Japan	42,2	36,7	30,8	29,6	31,5	33,8	41,4	46,6	48,2	50,4	53,6	54,5	54,3	52,3	53,8	52,5	52,5	52,4	53,8	54,7	53,9	Growth of output and new orders weakened, but remained significant New export orders rose at third-steepest rate in survey history Employment increased again
South Korea											53,6	52,7	52,5	52,6	52,8	55,6	58,2	55,6	57,1	54,6	53,3	Expansions in both new orders and output weakened Employment rose
Taiwan										53,8	55,1	57,5	59,8	58,4	58,7	61,7	62,5	62,7	60,7	57,4	53,8	New orders and output rose at slower rates Employment rose
Brazil	45,7	41,6	40	38,1	41,6	42,2	44,8	47,8	48,1	48	50,6	52,3	53,7	55,5	55,8	57,8	55,8	55,4	53,8	52,4	52,7	New export business unchanged Job creation only modest
Canada	52,2	40,2	39,1	36,1	45,2	43,2	53,7	48,2	58,2	51,8	55,7	61,7	61,2	55,9	48,4	50,8	51,9	57,8	58,7	62,7		
USA	38,9	36,6	32,9	35,6	35,8	36,3	40,1	42,8	44,8	46,5	52,9	52,6	55,7	53,6	55,9	58,4	56,5	59,6	60,4	59,7	56,2	Slowed new orders and production. Machinery among the few sectors that reported a contraction in June
Eurozone	41,3	35,6	33,9	34,4	33,5	33,9	36,8	40,7	42,6	46,3	48,2	49,3	50,7	51,2	51,6	52,4	54,2	56,6	57,6	55,8	55,6	Output is still strong despite lower than the April peak Modest rise in employment Moderation of orders
Austria	43,4	38,3	35	33	34,6	42,2	39	39,3	42	46,5	49,9	50,3	51,1	49,9	50,8	51,8	55,4	56,7	60,3	58,2	59	New business expanded at third-fastest pace in series history. Employment continued to increase markedly.

	Oct 08	Nov 08	Dec 08	Jan 09	Feb 09	Mar 09	Apr 09	May 09	Jun 09	Jul 09	Aug 09	Sept 09	Oct 09	Nov 09	Dec 09	Jan 10	Feb 10	Mar 10	Apr 10	May 10	Jun 10	Comments
Czech republic	41,2	37,8	32,7	31,5	32,6	34	38,6	40,5	41,9	43,4	47	49,5	49,8	50,6	50,8	53,1	54,3	56,8	57,3	57,6	57,6	Survey-record increase in new export orders Employment rose
France	40,6	37,3	34,9	37,9	35,8	36,5	40,1	43,3	45,9	48,1	50,8	53	55,6	54,4	54,7	55,4	54,9	56,5	56,6	55,8	54,8	Weakest output level in ten months, lower level of export orders Employment decreased in manufacturing The weak euro increases the costs of imports, which generate higher selling prices
Germany	42,9	33,5	32,7	32,2	32,1	32,4	35,4	39,6	40,9	45,7	49,2	49,6	51	52,4	52,7	53,7	57,2	60,2	61,5	58,4	58,4	Output increased sharply in June, but new order growth eased to six-month low
Italy	39,7	34,9	35,5	36,1	35	34,6	37,2	41,1	42,7	45,4	44,2	47,6	49,2	50,1	50,8	51,7	51,6	53,7	54,3	54	54,3	New orders from export markets up at fastest pace in four years. Job losses slowed to fractional rate Price pressures remained considerable
NL	45,3	38,7	38,4	36,3	35,5	35,9	38,8	41,2	44,4	46,6	50,5	50	50,5	51,9	53,1	54,8	55,2	57,8	56,9	56,5	55,9	Output rose at milder pace Total new order growth is moderate
Poland	43,7	40,5	38,3	40,3	40,8	42,2	42,1	42,5	43	46,5	48,2	48,2	48,8	52,4	52,4	51	52,4	52,5	52,5	52,2	53,3	Fastest growth of new export orders for four and a half years Manufacturing employment increased
Russia	46,4	39,8	33,8	34,4	40,6	42	43,4	45,3	47,3	48,4	49,6	52	49,6	49,1	48,8	50,8	50,2	50,2	52,1	52	52,6	Domestic market was a key source of improving demand
Spain	34,6	29,4	28,5	31,5	31,8	32,9	34,6	39,8	42,8	47,3	47,2	45,8	46,3	45,3	45,2	45,3	49,1	51,8	53,3	51,5	51,2	Both output and new orders rose at weaker pace. Fastest reduction in employment in four months.
Switzerland	47	37,3	36,5	35	32,6	32,6	34,7	39,8	41,8	44,3	50,2	54,3	54	56,9	53,7	56	57,4	65,5	65,9	66,4	65,7	
Turkey	40,8	34,6	32,6	32,9	34,2	37	43,7	51	53,9	54	53,8	53,3	52,7	51,8	50,6	53	50,9	54,9	56	56,5	53,2	Slowing growth of new orders and output Employment increased further
ик	40,7	34,5	34,9	35,8	34,7	39,5	42,9	45,4	47,4	50,8	49,7	49,5	53,7	51,8	54,1	56,7	56,6	57,2	58	58	57,5	Robust manufacturing expansion supports fastest job creation since 1995, but growth of new exports slowed sharply

sources: HSBC, Markit, CLSA, Acheteurs de France, ABN Amro, Adaci, BME, VTB, Cips, Nomura, ISM, SVME, Ivey

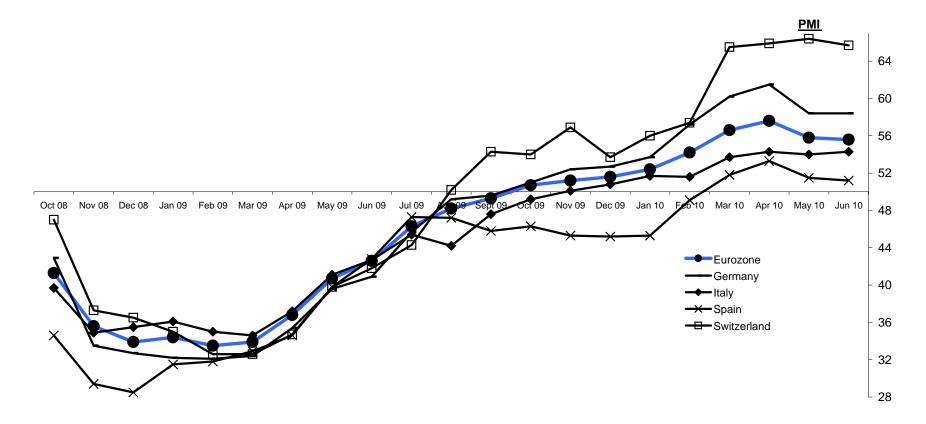
The PMIs (Purchasing Managers Indexes) are based on a monthly survey of purchasing managers. An index over 50 means an improved situation compared to the previous month (and conversely) - 5 areas covered: new orders - production - employment - input price - output price

Pace of recovery eased in June as growth of new orders and output slowed. Eurozone seems to cope better to the first signs of overheating of the Chinese growth

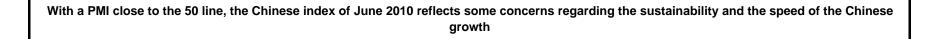


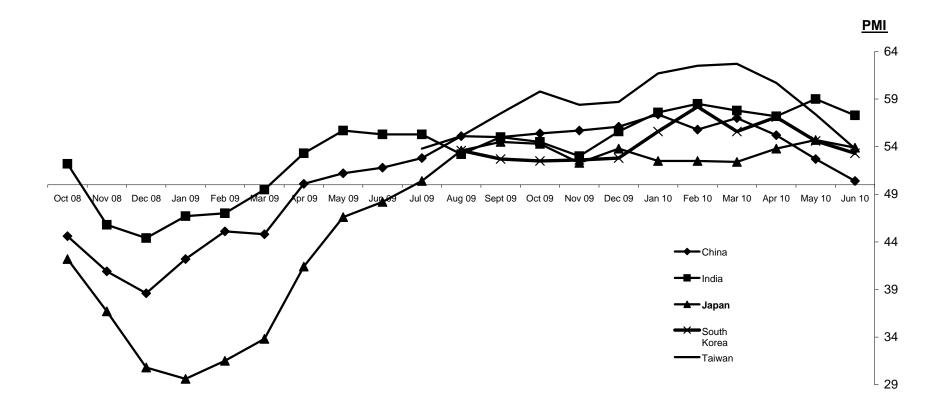
sources: ISM (USA), Nomura (Japan), JP Morgan (Global), HSBC (China), Markit (Eurozone)

# Whereas American and Asian PMI experienced a clear decrease in June 2010, European indexes remained flat, the growth in output offsetting the easing in new orders



sources: Markit (Eurozone, Spain), BME (Germany), IDACI (Italy), SVME (Switzerland)





sources: HSBC

SOURCE: bloomberg (share	price) & www.oa	nda.com for	exchange ra	tes										weighte	d index
<u>24/6/10</u>	Symbol/Name	Local Currency	Value (local currency)	Exchange Rate/€(M)	Value ( <del>S</del> )	NB of Shares (million)	Total market Cap (million <del>€</del> )	Teel	Machine Tool Market Cap (€)	SIMPLE INDEX	market cap (%) based on actual 2008	Weighted country MT market cap (%) based on actual 2008 production	WEIGHTED INDEX	Month on Month %	Year on year %
Doosan Infracore	042670:KS	KR WON	19.900,0	1.454,33	13,68	168,38	2.304	9%	207	-52%	7%	414			
Okuma	6103:JP	YEN	618,0		5,58	168,78	942	100%	942	5%					
Amada	6113:JP	YEN	642,0		5,80		2.299	5%	113	-95%					
Makino	6135:JP	YEN	649,0		5,86		703	100%	703	21%					
Mori Seiki	6141:JP	YEN		110,70	9,02		1.069	100%	1.069	-4%	26%	1.441			
Sodick	6143:JP	YEN	340,0		3,07	53,43	164	72%	117	20%					
OKK	6205:JP	YEN	184,0		1,66		135	100%	135	166%					
Takisawa	6121:JP	YEN	116,0		1,05	65,78	69	100%	69	51%					
Hardinge	HDNG:US	US \$	8,9	1,23	7,27		84	100%	84	8%	60/	0.47			
Rofin Sinar	RSTI:US	US \$	22,1	1,23	18,04	31,95	577	100%	577	17%	6%	347			
Tong Tai	4526:TT	tw \$	31,7	39,50	0,80	206,90	166	50%	83	20%	8%	451			
Romi	ROMI3:BZ	real	10,7	2,20	4,87	74,76	364	25%	91	-8%	2%	118			
Georg Fischer AG	FI/N:SW (CHF)	CHF	373,5		274,63	4,10	1.126	30%	338	7%					
Feintool International	FTON:SW														
Holding AG	(CHF)	CHF	336,0		247,06	0,76	189	65%	122	46%					
Starrag-Heckert Holding AG	STGN:SW	CHF	551.0	1,36	405,15	0,25	102	100%	102	0%	7%	366			
Starrag-rieckent ribiding AG	(CHF)	CIII	551,0		405,15	0,23	102	100 /8	102	0 %					
Tornos SA	<u>TOHN:SW</u> (CHF)	CHF	8,5		6,25	15,03	94	100%	94	5%					
600 Group Plc/The	SIXH:LN (GBp)	£	20.8	0.82	25,18	0,57	14	100%	14	-1%	1%	79			
Fidia	FDA:IM			- / -	3,71	5,12	19	100%	19	-12%					
Prima Industrie	PRI:IM				7,50	8,64			65		13%	715			
Gildemeister AG	<u>GIL:GR (€)</u>				9,59	45,58			280						
Hermle Berthold Masch AG	<u>MBH3:GR (€)</u>				61,40	5,00	307	100%	307	10%	25%	1.430			
Schuler AG	<u>SCU:GR (€)</u>				4,20	10,50	44	100%	44	110%					
A-TEC Industries AG	ATEC:AV (€)				8,67	26,40	229	9%	20	-21%	2%	112			
	NEA:SM (€)				1.45	14.46	21	100%	21	-31%	3%	141			

change in number of shares as compared to previous month

# <u>CECIMO</u> GLOBAL

160 136 1.42 5.617

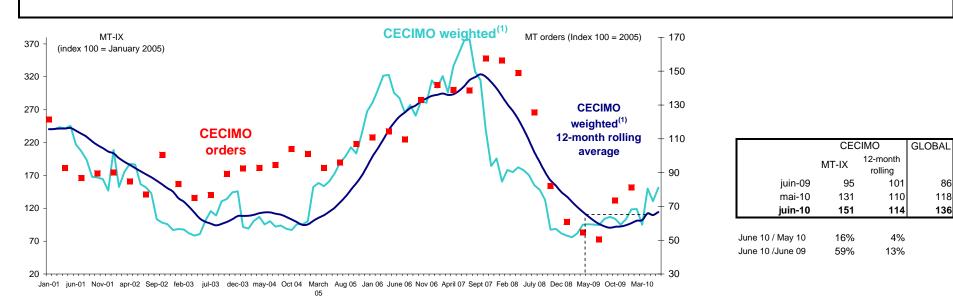
13% 16%

%	2.843	151	16%	<u>59%</u>
%	5.617	132		
ĺ	2.220	114	4%	13%

cecimo ROLLING AVERAGE 12 MONTHS

### 4 MT-IX

The June MT-IX experienced a 16% increase over that of May, which is a 59% rise on a 12-month basis. Although this is a satisfactory result following a disappointing May index, this is also the confirmation of the current general volatility on the Stock markets, and especially for companies in cyclical sectors like the machine tool industry. The uncertainties regarding currencies and public debts have an impact on growth forecasts and business confidence, which are both strongly correlated with machine tool orders. The 12-month rolling index, which smoothes the volatility effect, shows a slow but steady upturn trend since the third quarter of 2009.



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### There has been a 77% correlation between MTIX (12 month rolling average) and MT orders in CECIMO since January 2001

(1) CECIMO weighted market capitalisation = 44% of the global market capitalization of 24 Machine Tool companies (44% is the global market share of the CECIMO countries in the production of machine tools)

The MT-IX portfolio is made of: Doosan Infracore - Okuma - Amada - Makino - Mori Seiki - Sodick - OKK - Takisawa - Hardinge - Rofin Sinar - Tong tai - Romi - Georg Fischer - Feintool - Starrag Heckert - Tornos - 600 Group - Fidia - Prima industrie - Gildemeister - Hermle - Schuler - A-TEC - Nicolas Correa

Russia surpassed the USA as the second largest client country of CECIMO in the first quarter of 2010. The strong rise of Middle East countries (Iran first) needs to be noticed. 64% of CECIMO sales occured outside of CECIMO countries in Q1 2010 (56% in the first quarter of 2009)

		<u>in million €</u>			
2010 ranking	2009 ranking		2010 Q1	% total	Growth 10/09 (%)
1	1	China & HK	446,7	30,8%	-12%
2	3	Russia	133,9	9,2%	-8%
3	2	USA	131,0	9,0%	-32%
4	4	India	93,7	6,5%	-1%
5	6	S. Korea	70,8	4,9%	-13%
6	5	Poland	62,9	4,3%	-9%
7	7	Brazil	62,8	4,3%	<u>34%</u>
8	8	Mexico	36,5	2,5%	-33%
9	20	Iran	34,4	2,4%	<u>175%</u>
10	12	Maghreb	26,5	1,8%	<u>26%</u>
11	15	Australia + NZ	24,7	1,7%	-2%
12	9	Japan	23,4	1,6%	-26%
13		Taiwan	16,6	1,1%	-18%
14	14	United Arab Emirates	14,2	1,0%	<u>2%</u>
15		South Africa	13,4	0,9%	-23%
16		Canada	13,1	0,9%	-23%
17	18	Saudi Arabia	12,4	0,9%	-47%
18	16	Ukraine	11,5	0,8%	-56%
19	17	Egypt	11,1	0,8%	-38%
20	11	Hungary	10,9	0,8%	-64%
		Total cecimo exports	2.285		
		Total to non CECIMO countries	1.452		

source : CECIMO associations and Eurostat

# 5.1 External Trade in Q1 2010

#### QUARTERLY TRADE INDICATORS

Topic: Machine Tools Source: CECIMO Countries, Eurostat, BTS Currency: 000 €

### CECIMO

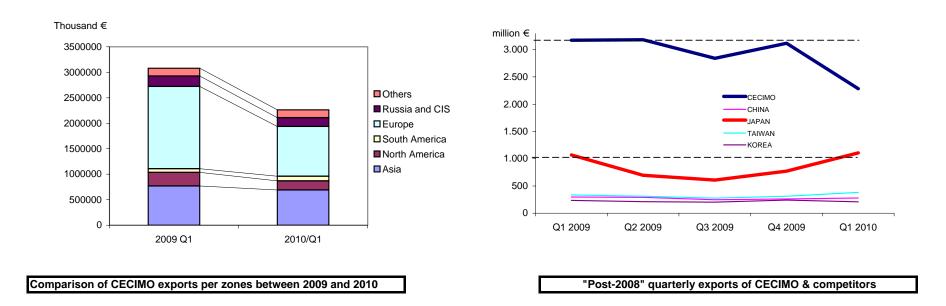
### **EXPORTS**

IMPORTS

	2009 Q1	2010/Q1	%09/08		2009 Q1	FY 2009	%09/08
I. ASIA	770.434	689.963	-10%	I. ASIA	495.684	253.198	-49%
II. AMERICA	336.736	270.536	-20%	II. AMERICA	113.165	61.352	-46%
North America	265.042	180.638	-32%	North America	107.051	51.005	-52%
South America	71.694	89.897	25%	South America	6.114	10.347	<b>69%</b>
III. EUROPE	1.612.947	975.196	-40%	III. EUROPE	1.160.059	747.539	-36%
CECIMO	1.364.541	832.866	-39%	CECIMO	1.113.089	720.107	-35%
Non CECIMO	248.407	142.330	-43%	Non CECIMO	46.971	27.432	-42%
IV. Russia + CIS	206.835	172.557	-17%	IV. Russia + CIS	5.305	2.062	-61%
V. OTHERS	153.507	155.319	1%	V. OTHERS	5.060	4.602	-9%
Maghreb	21.024	26.531	26%	Maghreb	535	617	15%
South Africa	17.454	13.419	-23%	South Africa	662	1.160	75%
Australia & NZ	25.270	24.743	-2%	Australia & NZ	1.615	1.420	-12%
Middle East	89.709	90.913	1%	Middle East	2.916	1.406	-52%
TOTAL EXPORTS	3.120.384	2.284.874	-27%	TOTAL IMPORTS	1.790.572	1.079.673	-40%

# 5.1 External Trade in Q1 2010

After a good end of year 2009 for CECIMO exports of machine tools and an increase of its market share, the first quarter of 2010 is disappointing with a 27% decrease over the same period last year. In the same period, Japan increased its exports by 6%, confirming the upturn since the third quarter of 2009.



#### QUARTERLY TRADE INDICATORS

Topic: Machine Tools Source: CECIMO, Eurostat, BTS Currency: 000 €

#### CECIMO

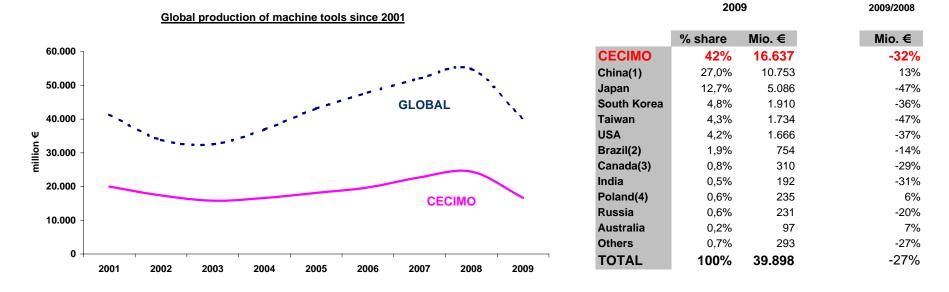
EXPORTS								IMPORTS							
	2010/Q1	2010/Q2	2010/Q3	2010/Q4	Q1 2010	Q1 2009	%10/09		2010/Q1	2010/Q2	2010/Q3	2010/Q4	Q1 2010	Q1 2009	%10/09
I. ASIA	689.963				689.963	770.434	-10%	I. ASIA	253.198				253.198	495.684	-49%
China	435.885				435.885	493.562	-12%	China	54.408				54.408	72.022	-24%
Hong Kong	10.788				10.788	8.792	23%	Hong Kong	367				367	1.822	-80%
India	93.737				93.737	94.270	-1%	India	2.555				2.555	5.746	-56%
Japan	23.356				23.356	31.589	-26%	Japan	125.931				125.931	241.520	-48%
S-Korea	70.828				70.828	81.610	-13%	S-Korea	20.019				20.019	59.741	-66%
Taiwan	16.605				16.605	20.323	-18%	Taiwan	44.665				44.665	109.090	-59%
Indonesia	5.349				5.349	3.042	76%	Indonesia	29				29		
Malaysia	9.309				9.309	10.760	-13%	Malaysia	238				238	201	18%
Philippines	705				705	2.573	-73%	Philippines	3				3	76	-96%
Singapore	10.408				10.408	9.350	11%	Singapore	1.031				1.031	3.357	-69%
Thaïland	9.820				9.820	9.462	4%	Thaïland	3.766				3.766	4.396	-14%
Vietnam	3.174				3.174	5.099	-38%	Vietnam	185				185	218	-15%
II. AMERICA	270.536				270.536	336.736	-20%	II. AMERICA	61.352				61.352	113.165	-46%
Canada	13.087				13.087	16.966	-23%	Canada	3.015				3.015	30.998	-90%
Mexico	36.512				36.512	54.519	-33%	Mexico	217				217	1.108	-80%
USA	131.040				131.040	193.556	-32%	USA	47.774				47.774	74.944	-36%
Argentina	8.646				8.646	7.620	13%	Argentina	89				89	1.423	-94%
Bolivia	377				377	521	-28%	Bolivia							
Brazil	62.780				62.780	46.925	34%	Brazil	10.118				10.118	4.302	135%
Chile	2.424				2.424	2.709	-11%	Chile	3				3	2	36%
Colombia	2.107				2.107	4.385	-52%	Colombia	30				30	2	1915%
Costa Rica	352				352	197	78%	Costa Rica						37	
Cuba	698				698	719	-3%	Cuba							
Dominican Rep	567				567	677	-16%	Dominican Rep							
Ecuador	1.193				1.193	370	223%	Ecuador						11	
El Salvador	28				28	440	-94%	El Salvador							
Guatemala	219				219	87	152%	Guatemala							
Panama	51				51	234	-78%	Panama						103	-100%
Paraguay	1.031				1.031	58	1677%	Paraguay							
Peru	3.642				3.642	3.465	5%	Peru						7	
Uruguay	176				176	218	-19%	Uruguay						220	
Venezuela	5.608				5.608	3.069	83%	Venezuela	107				107	6	1687%

# 5.1 External Trade in Q1 2010

EXPORTS								IMPORTS							
	2010/Q1	2010/Q2	2010/Q3	2010/Q4	Q1 2010	Q1 2009	%10/09		2010/Q1	2010/Q2	2010/Q3	2010/Q4	Q1 2010	Q1 2009	%10/09
III. EUROPE	975.196				975.196	1.612.947	-40%	III. EUROPE	747.539				747.539	1.160.059	-36%
Austria	63.089				63.089	91.964	-31%	Austria	47.508				47.508	56.893	-16%
Belgium	37.521				37.521	55.858	-33%	Belgium	29.126				29.126	50.639	-42%
Denmark	11.732				11.732	26.127	-55%	Denmark	4.370				4.370	4.753	-8%
Finland	14.112				14.112	35.450	-60%	Finland	6.141				6.141	12.752	-52%
France	104.914				104.914	167.790	-37%	France	34.060				34.060	41.831	-19%
Germany	214.070				214.070	395.630	-46%	Germany	236.608				236.608	335.069	-29%
Greece	10.406				10.406	10.040	4%	Greece	610				610	645	-5%
Ireland	6.559				6.559	6.623	-1%	Ireland	340				340	2.334	-85%
Italy	82.399				82.399	137.007	-40%	Italy	118.674				118.674	195.313	-39%
Luxemburg	2.904				2.904	3.109	-7%	Luxemburg	357				357	287	24%
Netherlands	40.276				40.276	51.977	-23%	Netherlands	22.157				22.157	21.780	2%
Portugal	14.423				14.423	21.780	-34%	Portugal	2.621				2.621	3.011	-13%
Spain	38.985				38.985	66.199	-41%	Spain	30.720				30.720	65.180	-53%
Sweden	26.928				26.928	66.295	-59%	Sweden	11.794				11.794	11.105	6%
UK	51.523				51.523	70.145	-27%	UK	19.148				19.148	42.863	-55%
Iceland	397				397	763	-48%	Iceland						1.793	-100%
Liechtenstein	893				893	9.042	-90%	Liechtenstein	9				9	4.538	-100%
Norway	8.573				8.573	20.448	-58%	Norway	2.280				2.280	3.300	-31%
Switzerland	55.057				55.057	88.909	-38%	Switzerland	111.212				111.212	192.249	-42%
Albania	425				425	558	-24%	Albania	331				331	85	290%
Bosnia-Herz.	1.058				1.058	4.370	-76%	Bosnia-Herz.	71				71	150	-52%
Bulgaria	2.001				2.001	9.844	-80%	Bulgaria	1.484				1.484	2.750	-46%
Croatia	3.563				3.563	8.980	-60%	Croatia	1.903				1.903	6.909	-72%
Czech Republic	25.041				25.041	43.903	-43%	Czech Republic	31.500				31.500	57.166	-45%
Estonia	888				888	3.343	-73%	Estonia	309				309	89	245%
Hungary	10.894				10.894	30.526	-64%	Hungary	1.153				1.153	727	59%
Kosovo	58				58	205	-72%	Kosovo	0				0	403	
Latvia	842				842	801	5%	Latvia	12				12		
Lithuania	723				723	2.665	-73%	Lithuania	113				113	26	329%
Macedonia	651				651	637	2%	Macedonia	2				2		
Montenegro	4.244				4.244	10	41637%	Montenegro							
Poland	62.942				62.942	69.489	-9%	Poland	6.919				6.919	20.328	-66%
Romania	9.922				9.922	21.975	-55%	Romania	3.627				3.627	4.062	-11%
Serbia	6.877				6.877	4.580	50%	Serbia	1.275				1.275	483	164%
Slovakia	9.818				9.818	30.915	-68%	Slovakia	3.510				3.510	8.974	-61%
Slovenia	9.720				9.720	17.104	-43%	Slovenia	3.127				3.127	2.429	29%
Turkey	52.795				52.795	45.507		Turkey	14.469				14.469	22.485	-36%

# 5.1 External Trade in Q1 2010

EXPORTS								IMPORTS							
	2010/Q1	2010/Q2	2010/Q3	2010/Q4	Q1 2010	Q1 2009	%10/09		2010/Q1	2010/Q2	2010/Q3	2010/Q4	Q1 2010	Q1 2009	%10/09
IV. Russia + CIS	172.557				172.557	206.835	-17%	IV. Russia + CIS	2.062				2.062	5.305	-61%
Armenia	101				101	13.175	-99%	Armenia							
Azerbaijan	2.367				2.367	4.864	-51%	Azerbaijan	263				263	474	-44%
Belarus	10.875				10.875	20.283	-46%	Belarus	46				46	310	-85%
Georgia	8.978				8.978	109	8115%	Georgia							
Kazakhstan	4.321				4.321	3.419	26%	Kazakhstan						3	-100%
Krgyzstan	68				68	91	-25%	Krgyzstan							
Moldova	33				33	4.387	-99%	Moldova						407	-100%
Russia	133.940				<u>133.940</u>	145.558	-8%	Russia	1.478				1.478	3.485	-58%
Tajikistan	3				3	8	-56%	Tajikistan							
Turkmenistan	323				323	281	15%	Turkmenistan							
Ukraine	11.473				11.473	25.959	-56%	Ukraine	274				274	630	-57%
Uzbekistan	73				73	1.709	-96%	Uzbekistan							
V. OTHERS	155.319				155.319	153.507	1%	V. OTHERS	4.602				4.602	5.060	-9%
Algeria	10.560				<u>10.560</u>	5.659	87%	Algeria						28	
Lybia	1.441				1.441	1.388	4%	Lybia	32				32	1	3531%
Morocco	8.898				8.898	7.742	15%	Morocco	515				515	27	1815%
Tunisia	5.633				5.633	6.235	-10%	Tunisia	70				70	479	-85%
S-Africa	13.419				13.419	17.454	-23%	S-Africa	1.160				1.160	662	75%
Australia	22.243				22.243	23.689	-6%	Australia	1.415				1.415	1.518	-7%
New Zealand	2.500				2.500	1.582	58%	New Zealand	5				5	97	-95%
Bahrain	303				303	846	-64%	Bahrain							
Egypt	11.089				11.089	17.760	-38%	Egypt	32				32	661	-95%
Iraq	4.086				4.086	3.270	25%	Iraq							
Iran	34.419				34.419	12.509	175%	Iran	89				89	228	-61%
Israel	4.831				4.831	6.437	-25%	Israel	681				681	1.307	-48%
Jordan	995				995	658	51%	Jordan							
Kuwait	306				306	1.433	-79%	Kuwait	77				77		
Oman	2.817				2.817	1.488	89%	Oman							
Qatar	3.780				3.780	4.980	-24%	Qatar	2				2		
Saudi-Arabia	12.433				12.433	23.512	-47%	Saudi-Arabia	113				113	43	165%
Syria	1.517				1.517	1.203	26%	Syria	3				3	12	-77%
UAE	14.234				14.234	14.017	2%	UAE	409				409	657	-38%
Yemen	102				102	1.598	-94%	Yemen						9	
VI. ROW	22.280				22.280	45.563	-13%	VI. ROW	11.258				11.258	26.905	-58%
TOTAL EXPORTS	2.284.874				2.284.874	3.120.384	-27%	TOTAL EXPORTS	1.079.673				1.079.673	1.790.572	-40%



(1) source Gardner (maybe overvalued because of the likely reckoning of very small valued machines that CECIMO does not take into account in its own statistics

(2) source Gardner based on the 2008 figures (with application of the 2009 exchange rate)

(3) source Gardner but rough estimate based on fragmentory reports

(4) recalculated with consumption (OE) plus exports (Eurostat) less imports (Eurostat)